
ITG
TRANSPORTATION SERVICES INC.
Weekly Domestic Freight Report
SEPTEMBER 6, 2023
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FREIGHTWAVES
SONAR

# ITG | Weekly Domestic Freight Report

## OUTBOUND VOLATILITY – MOST VOLATILE MARKETS

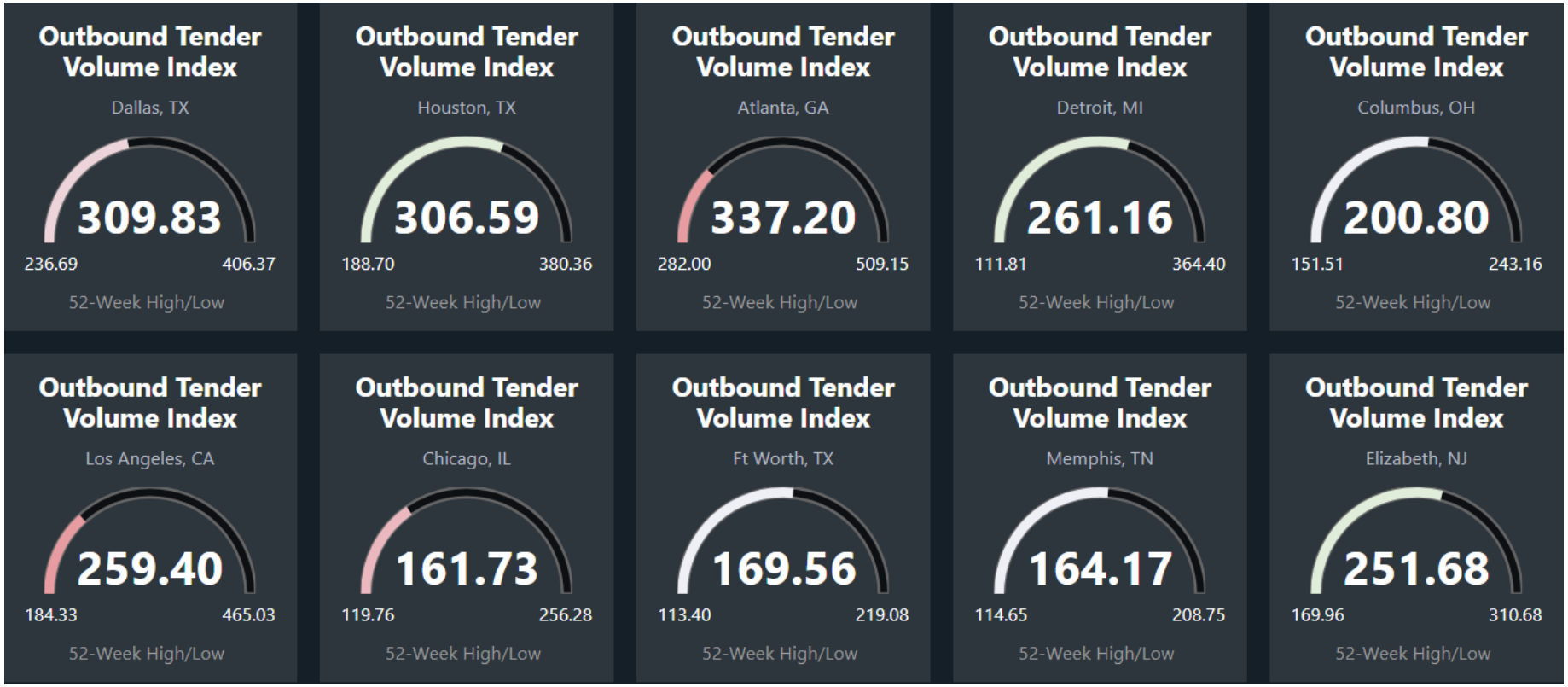
Outbound volatility refers to the increase or decrease in the current value versus the 365 day rolling average. The breakout of the markets via the gauges shows the 52 week high/low in comparison to the current value.

| Primary Market City | SONAR Market Code | US Market Share % | Outbound Volume Volatility | Outbound Reject Volatility | Headhaul Volatility | Tender Lead Time Volatility |
|---|---|---|---|---|---|---|
| Atlanta, GA | ATL | 3.478% | Strong Decrease<br>-18.24%<br>337.20 | -0.36%<br>3.64 | Strong Decrease<br>-44.42%<br>-0.48 | 0.02%<br>3.21 |
| Dallas, TX | DAL | 3.196% | Moderate Decrease<br>-12.65%<br>309.83 | 0.15%<br>2.80 | 11.23%<br>81.87 | 0.05%<br>3.19 |
| Houston, TX | HOU | 3.162% | -6.20%<br>306.59 | Strong Decrease<br>-1.91%<br>3.02 | 6.19%<br>-8.91 | Strong Increase<br>0.12%<br>3.67 |
| Detroit, MI | DTW | 2.694% | -14.64%<br>261.16 | 0.04%<br>1.87 | 3.55%<br>-18.03 | 0.13%<br>4.25 |
| Los Angeles, CA | LAX | 2.675% | Moderate Decrease<br>-14.28%<br>259.40 | Moderate Decrease<br>-0.62%<br>3.94 | -11.53%<br>110.22 | 0.01%<br>2.55 |
| Elizabeth, NJ | EWR | 2.596% | Moderate Decrease<br>-11.11%<br>251.68 | 0.40%<br>2.88 | 16.83%<br>59.23 | Moderate Increase<br>0.06%<br>3.07 |
| Columbus, OH | CMH | 2.071% | Moderate Decrease<br>-12.19%<br>200.80 | Moderate Increase<br>0.91%<br>5.39 | -0.61%<br>9.61 | Strong Increase<br>0.13%<br>3.41 |
| Ft Worth, TX | FTW | 1.749% | Strong Decrease<br>-17.67%<br>169.56 | 0.16%<br>2.68 | Moderate Decrease<br>-22.13%<br>-25.97 | 0.04%<br>3.15 |
| Memphis, TN | MEM | 1.693% | Moderate Decrease<br>-9.99%<br>164.17 | -0.61%<br>4.97 | -3.21%<br>56.70 | Moderate Increase<br>0.10%<br>3.30 |
| Chicago, IL | CHI | 1.668% | Moderate Decrease<br>-14.09%<br>161.73 | -0.03%<br>3.79 | -1.54%<br>49.38 | Moderate Increase<br>0.08%<br>3.33 |

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## OUTBOUND TENDER VOLUME INDEX

Outbound Tender Volume is the current percentage change versus 365 day's rolling average. The breakout of the markets via the gauges shows the 52 week high/low in comparison to the current value.

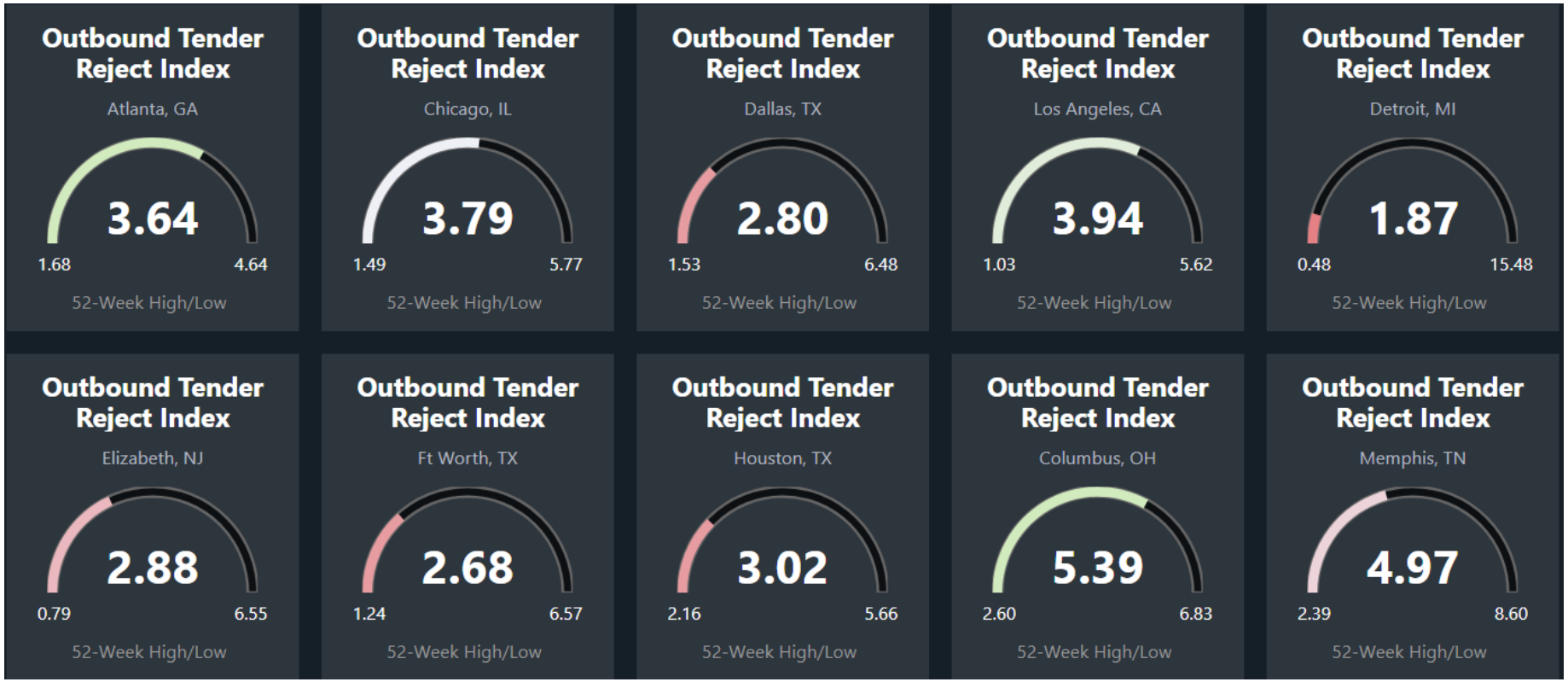



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## OUTBOUND TENDER REJECTION INDEX

Outbound Tender Reject is the current percentage change versus 365 day's rolling average. The breakout of the markets via the gauges shows the 52 week high/low in comparison to the current value.

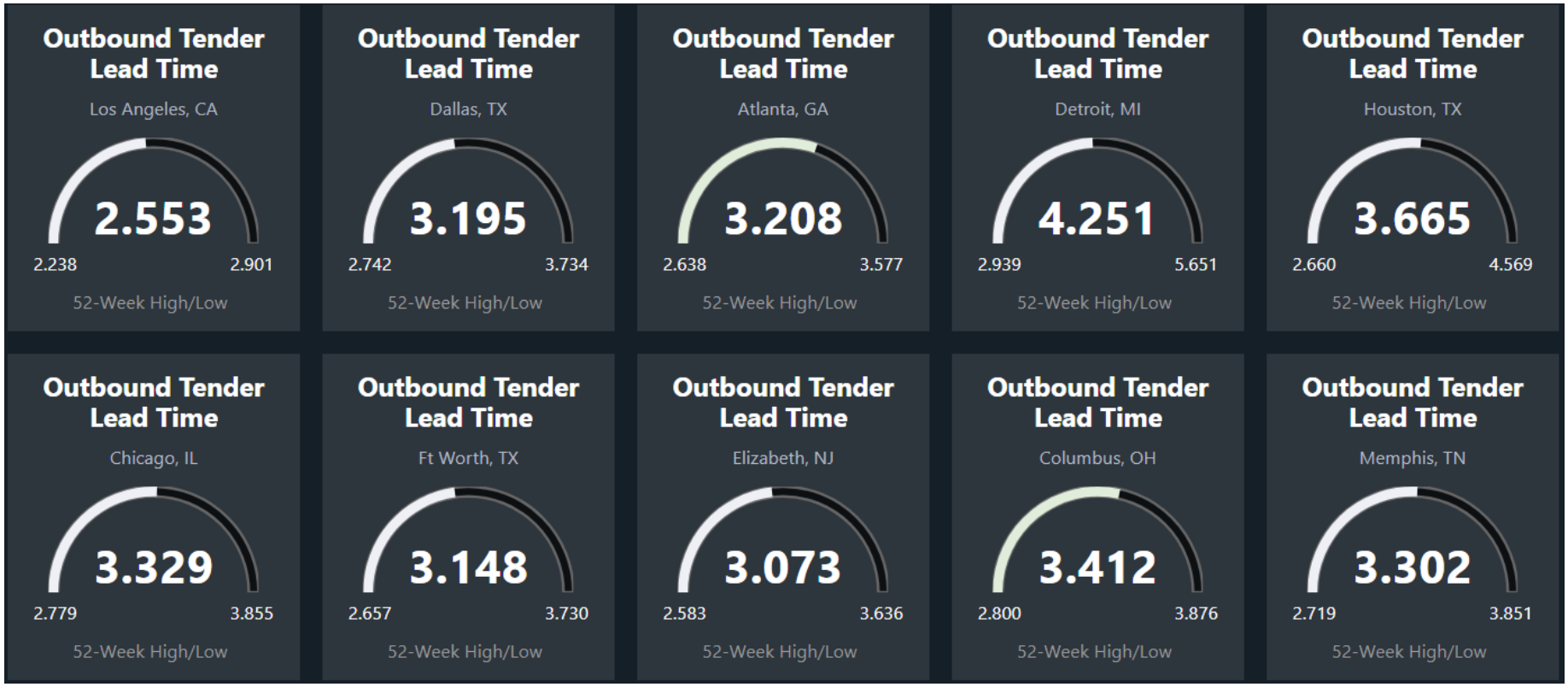



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## OUTBOUND TENDER LEAD TIME

Tender lead time helps to measure shipper sentiment. In most cases, when shippers see potential problems with capacity or an incline in spot rates, they will tend to extend their lead time which, in many cases, allows the carrier to reposition their equipment to avoid spikes in the spot market. Typically, around holidays, severe weather events, etc., shippers will extend their lead time in order to ensure coverage and attempt to avoid increases in the spot market.




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ITG
TRANSPORTATION SERVICES INC.

**ITG Chicago**
1500 Eisenhower Lane, Suite 100
Lisle, IL 60532
Ph: 630-725-4650

**ITG Las Vegas**
2360 Corporate Circle, Suite 180
Henderson, NV 89074
Ph: 702-272-2159

**www.itgtrans.com**

We're happy to provide information specific to your market. Just contact sales@itgtrans.com.